# J & E HALL LIMITED

**Annual Report and Financial Statements** 

For the year ended 31 March 2015

# ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2015

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# OFFICERS AND PROFESSIONAL ADVISERS

## **DIRECTORS**

Y Watanabe

C Capozio

M Roberts

B Liow

VP Chen

A Proffitt

I Creasey

# **COMPANY SECRETARY**

I Creasey

# REGISTERED OFFICE

Questor House 191 Hawley Road Dartford Kent DA1 1PU

# **BANKERS**

Barclays Bank plc 71 Grey Street Newcastle upon Tyne NE1 4QL

## **AUDITOR**

Deloitte LLP
Chartered Accountants and Statutory Auditor
One Trinity Gardens
Broad Chare
Newcastle upon Tyne
United Kingdom
NE1 2HF

#### STRATEGIC REPORT

The directors present their annual report and the audited financial statements for the year ended 31 March 2015.

#### BUSINESS REVIEW AND PRINCIPAL RISKS AND UNCERTAINTIES

The directors report a pre-tax profit of £607,000 (2014: £1,212,000) and an operating profit of £850,000 (2014: £1,441,000), which has decreased 45.6% from the previous year.

Revenue remained in line with the previous year, however, the markets within the sector remained competitive and the company did see a fall in margins.

Backlog at the end of March 2015 is up 19.5% on the corresponding year with order intake up 8% compared with 2014. However, owing to the nature of larger contracting and installation projects, the company expects fluctuations in order intake owing to variations in timing.

Debtor days have increased to 71 days (2014: 63 days). Working capital of £7,728,000 (net current assets excluding cash and overdraft) at the end of the year has increased compared to the prior year (2014: £6,307,000). As a percentage of annual sales this is 17.2% and 14.0% respectively.

Overall net borrowing (cash, overdraft and loans) increased by £504,000. This was predominately as an increase in short term borrowing.

The company will continue its strategy of sales growth. The company is aware of the continued challenges within the food, defence and oil and gas sectors of maintaining margin whilst improving service.

The company will maintain its investment in bringing new products to the market that will benefit its Direct Product sales business as well as promoting the Contracting and Service businesses.

J&E Hall provides goods and services throughout the world and there is the possibility that performance could be impacted if economic changes occur, in markets such as Europe, Middle East and countries in the Asia region. Overseas sales also bring fluctuations in currency exchange rates. To avoid such currency related risks, the Company undertakes short-term risk hedging via forward exchange contracts. However, exchange rate related risk cannot be completely avoided.

#### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

#### Financial Risk

The company's activities expose it primarily to the financial risks of changes in foreign currency exchange rates. The company uses foreign currency exchange forward contracts in order to fix the value of sales and purchases in foreign currencies thereby reducing the financial risk of exchange rate fluctuation.

#### Credit Risk

The company's principal financial assets are bank balances and trade and other receivables. The company's credit risk is primarily attributable to its trade receivables. The amounts presented in the balance sheet are net of allowances for doubtful receivables.

The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are banks with high credit ratings assigned by international credit rating agencies.

The company has no significant concentration of credit risk with exposure spread over a number of counterparties and customers.

#### Liquidity Risk

In order to maintain liquidity and to ensure that sufficient funds are available for on-going operations and future developments, the company uses a mixture of inter group borrowings and bank overdraft. Further details can be found in note 1 of the notes to the financial statements.

On 31 March 2015 Barclays Bank plc released its fixed and floating charge over the assets of the UK Group. A cross-guarantee for the offset overdraft facility remains in place. Daikin Industries Limited issued a letter of undertaking to Barclays Bank plc on that date regarding the overdraft and guarantee facilities

# STRATEGIC REPORT (CONTINUED)

# FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

#### Pension risk

The company operates two pension schemes one of which is a defined benefit scheme. The pension fund liabilities are partially matched with a portfolio of assets, which leaves potential risk around the amount of the liabilities as a result of changes in life expectancy, inflation, future salary increases, risks regarding the value of investments, the returns derived from such investments and the Pension Protection Fund levy. In addition, actions by the Pensions Regulators or the Trustees and/or any material revisions to the existing pension legislation could require increased contributions by the company to the pension fund.

The pension trustees, in consultation with the company, regularly review the scheme's investment strategy to maximise asset returns and to diversify investment risk and the company takes professional advice regarding options to manage liability volatility.

Approved by the Board of Directors and signed on behalf of the Board

I Creasey Director

Date 23 December 2015

## **DIRECTORS' REPORT**

#### RESULTS AND DIVIDENDS

The directors present their annual report and the audited financial statements for the year ended 31 March 2015.

The profit after taxation for the year amounted to £379,000 (2014: £633,000).

There were no dividends paid during the year (2014: £Nil) and the directors do not recommend the payment of a final dividend.

#### PRINCIPAL ACTIVITY

The principal activity of the company is the supply, installation and servicing of refrigeration and freezer products and systems.

#### GOING CONCERN

The company's forecasts and projections, taking account of reasonably possible changes in trading performance of both itself and the other UK resident members of the group of companies headed by AAF McQuay UK Limited ("the UK Group"), show that the company and the UK group should be able to operate within the level of its current facilities for the foreseeable future. The UK group continues to hold discussions with its bankers about its future borrowing needs and no matters have been brought to its attention to suggest that future renewal may not be forthcoming on acceptable terms.

After making enquiries, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

Further details regarding the adoption of the going concern basis can be found in note 1 of the notes to the financial statements

#### DIRECTORS AND THEIR INTERESTS

The directors who served during the year and subsequently were as follows:

C Capozio

M Roberts

Y Watanabe

**B** Liow

VP Chen

A Proffitt

I Creasey

# **EMPLOYEES**

The directors attach the greatest importance to employee involvement. Financial and commercial information is made available to all groups of employees.

The company gives full and fair consideration to applications for employment made by disabled persons. The company's policy includes, where practicable, the continued employment of those who become disabled during their employment. Equal training facilities are provided for disabled and other employees to improve performance, to learn new skills and to qualify for promotion.

# **DIRECTORS' REPORT (CONTINUED)**

## CHARITABLE CONTRIBUTIONS

Donations to UK charities amounted to £1,150 (2015: £600).

## **AUDITOR**

Each of the persons who are a director at the date of approval of this report confirms that:

- so far as the director is aware, there is no relevant audit information of which the company's auditor is unaware; and
- each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

Deloitte LLP have expressed their willingness to continue in office as auditor and a resolution to reappoint them will be proposed at the forthcoming Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

I Creasey Director

Date 23 December 2015

## **DIRECTORS' RESPONSIBILITIES STATEMENT**

The directors are responsible for preparing the annual report and the audited financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF J & E HALL LIMITED

We have audited the financial statements of J & E Hall Limited for the year ended 31 March 2015 which comprise the Profit and loss account, the Statement of total recognised gains and losses, the Balance sheet and the related notes 1 to 24. The financial reporting framework that has been applied is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice). This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

# Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

## **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic report and the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Mullher Hyghes

Matthew Hughes BSc (Hons) ACA (Senior Statutory Auditor)

for and on behalf of Deloitte LLP

Chartered Accountants and Statutory Auditor

Newcastle upon Tyne, UK, Date: 23 December 2015

# PROFIT AND LOSS ACCOUNT For the year ended 31 March 2015

	Note	Year ended 31 March 2015 £'000	Year ended 31 March 2014 £'000
TURNOVER Cost of sales	2 .	45,038 (37,575)	45,054 (36,309)
GROSS PROFIT		7,463	8,745
Distribution costs		(2,184)	(2,804)
Administrative expenses		(4,429)	(4,500)
OPERATING PROFIT		850	1,441
Interest payable and similar charges Other finance income	6 21	(299) 56	(384) 155
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	3	607	1,212
Tax on profit on ordinary activities	7	(228)	(579)
PROFIT FOR THE YEAR	17,18	379	633

All of the company's activities relate to continuing operations.

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES For the year ended 31 March 2015

		Year ended 31 March 2015 £'000	Year ended 31 March 2014 £'000
Profit for the financial year Actuarial (loss)/gain recognised in the pension scheme Deferred tax arising on (loss)/gain in the pension scheme	21	379 (2,948) 589	633 347 (321)
Total recognised gains and losses relating to the financial year		(1,980)	659

The accompanying notes are an integral part of this profit and loss account.

# BALANCE SHEET As at 31 March 2015

	Note	31 March 2015 £'000	31 March 2015 £'000	31 March 2014 £'000	31 March 2014 £'000
FIXED ASSETS Intangible fixed assets Tangible fixed assets Investments	8 9 10		181 631 1,815		474 713 1,815
CURRENT ASSETS Stocks Debtors due within one year Cash at Bank and in hand	11 12	4,630 13,239	2,627	2,882 14,646 33	3,002
CREDITORS: amounts falling due within one	•	17,868		17,561	
year	13	(11,336)		(11,195)	
NET CURRENT ASSETS			6,532		6,366
TOTAL ASSETS LESS CURRENT LIABILITIES			9,159		9,368
CREDITORS: amounts falling due after more than one year	14		(11,500)		(11,585)
PROVISIONS FOR LIABILITIES	15		(690)		(733)
NET LIABILITIES EXCLUDING PENSION LIABILITY			(3,031)		(2,950)
PENSION LIABILITY	21		(12,854)		(10,955)
NET LIABILITIES			(15,885)		(13,905)
CAPITAL AND RESERVES Called-up share capital Profit and loss account	16 17		8,000 (23,885)		8,000 (21,905)
SHAREHOLDER'S DEFICIT	18		(15,885)		(13,905)

The accompanying notes are an integral part of this profit and loss account.

The financial statements of J & E Hall Limited, registered number 03120673, were approved by the Board of Directors and authorised for issue on 23 December 2015

Signed on behalf of the Board of Directors

I Creasey

Director

#### 1. ACCOUNTING POLICIES

The following accounting policies have been applied consistently in both the current and prior years in dealing with items which are considered material in relation to the financial statements.

# Basis of preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

The company is exempt from preparing group financial statements under section 401 of the Companies Act 2006, as it is itself a subsidiary undertaking of Daikin Industries Limited. Therefore information is presented in the financial statements about the company as an individual undertaking and not about its group.

Under FRS 1, Cash Flow Statements, the company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the company in its own published consolidated financial statements.

As the company is a wholly owned subsidiary of Daikin Industries Limited, the company has taken advantage of the exemption contained in FRS 8, Related Party Disclosures, and has therefore not disclosed transactions or balances with entities which form part of the group (or investees of the group qualifying as related parties). The consolidated financial statements of Daikin Industries Limited, within which this company is included, can be obtained from the address given in note 24.

#### Going concern

The company's business activities, together with the factors likely to affect its future development, performance and position, risks and uncertainties are set out in the Strategic Report on page 2.

As highlighted in notes 13, 14 and 19 to the financial statements, the company meets its day to day working capital requirements through an overdraft facility which is shared with the rest of the UK resident members of the group of companies headed by AAF McQuay UK Limited ("the UK group") and through intercompany loans from AAF McQuay UK Ltd. The UK group's overdraft and guarantee facility with Bank of Tokyo Mitsubishi-UFJ Ltd was renewed on 1 April 2014 and closed on 31 March 2015 when it was replaced by a cash pool facility provided by Daikin Industries Limited through Citibank. The UK group overdraft and guarantee facility with Barclays Bank plc was renewed on 9 October 2014 and continues until renewed or cancelled. While the current economic conditions create uncertainty over the level of demand for the company's products and uncertainty over future exchange rates creates some uncertainty in some manufacturing cost, the company finds that bank finance is more available through being a subsidiary of Daikin Industries Ltd than it would be for an independent company of its size.

The company's forecasts and projections, taking account of reasonably possible changes in trading performance of both itself and the other members of the UK group, show that the company and group should be able to operate within the level of its current facilities. The UK group continues to hold discussions with its bankers about its future borrowing needs and no matters have been brought to its attention to suggest that future renewal may not be forthcoming on acceptable terms.

The company's immediate parent undertaking, AAF McQuay UK Limited, has agreed to continue to provide financial and other support to the company for at least 12 months from the date of approval of these financial statements and accordingly the financial statements have been prepared on a going concern basis. The directors have received an assurance from AAF McQuay UK Ltd, that the repayment of the £11,500,000 loan will not be demanded before 31 March 2016.

Given the long term nature of the pension liability and the intercompany loans due after more than one year, and the positive net current assets the directors do not believe the net deficit is an indication of risk to going concern. Rather, after making enquiries, the directors have a reasonable expectation that the company and group have adequate resources to continue in operational existence for the foreseeable future. Accordingly they continue to adopt the going concern basis in preparing the annual report and financial statements.

#### 1. ACCOUNTING POLICIES (continued)

#### Intangible fixed assets and amortisation

Purchased goodwill (representing the excess of the fair value of the consideration given over the fair value of the separable net assets acquired) arising on business combinations in respect of acquisitions is capitalised. Positive goodwill is amortised to nil by equal annual instalments over its estimated useful life of 20 years. The carrying value of intangible fixed assets is reviewed for impairment if events or changes in circumstances indicate that the carrying value may not be recoverable. Any impairment is charged to the profit and loss account.

#### Investments

Fixed asset investments are shown at cost less provision for impairment.

#### Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment.

Depreciation is provided to write off the cost less the estimated residual value of tangible fixed assets by equal instalments over their estimated useful economic lives as follows:

Short leasehold buildings

9 - 25% per annum

Fixtures, fittings, plant, tools and vehicles

4 - 33% per annum

#### Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction or, if hedged forward, at the rate of exchange under the related forward currency contract. Monetary assets and liabilities denominated in foreign currencies are translated using the contracted rate or the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

## Leases

Operating lease rentals are charged to the profit and loss account on a straight line basis over the year of the lease.

## Post retirement benefits

The company operates a pension scheme providing benefits based on final pensionable pay. The assets and liabilities of the scheme are held separately from those of the company. Pension scheme assets are measured using market values. Pension scheme liabilities are measured using a projected unit method and discounted at the current rate of return on a high quality corporate bond of equivalent term and currency to the liability.

The pension scheme surplus (to the extent that it is recoverable) or deficit is recognised in full. The movement in the scheme deficit is split between operating charges, finance items and, in the statement of total recognised gain and losses, actuarial gains and losses.

The company also participates in a defined contribution pension scheme. For defined contribution schemes, the amount charged to the profit and loss account represents the contributions payable to the schemes in respect of the accounting year.

## Research and development expenditure

Expenditure on research and development is written off to the profit and loss account in the year in which it is incurred.

# Stocks

Stocks are stated at the lower of cost and net realisable value. In determining the cost of raw materials, consumables and goods purchased for resale, the first in first out purchase price is used. For work in progress and finished goods cost is taken as production cost, which includes an appropriate proportion of attributable overheads. Provision is made for obsolete, slow-moving or defective items where appropriate.

#### 1. ACCOUNTING POLICIES (continued)

#### Long term contracts

The amount of profit attributable to the stage of completion of a long term contract is recognised when the outcome of the contract can be foreseen with reasonable certainty. Turnover for such contracts is stated at the cost appropriate to their stage of completion plus attributable profits, less amounts recognised in previous years. Provision is made for any losses as soon as they are foreseen.

Contract work in progress is stated at costs incurred, less those transferred to the profit and loss account, after deducting foreseeable losses and payments on account not matched with turnover.

Amounts recoverable on contracts are included in debtors and represent turnover recognised in excess of payments on account.

#### **Taxation**

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements. Deferred tax balances are not discounted.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non-discounted basis.

A net deferred tax asset is regarded as recoverable and therefore recognised only to the extent that, on the basis of all available evidence, it can be regarded as more likely than not there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

#### Financial instruments

Where the company enters into financial guarantee contracts to guarantee the indebtedness of other companies within its group, the company considers these to be insurance arrangements and accounts for them as such. In this respect, the company treats the guarantee contract as a contingent liability until such time as it becomes probable that the company will be required to make a payment under the guarantee.

## Turnover

In the case of short term contracts, turnover represents the invoiced value of contracts progressed during the year exclusive of VAT and trade discounts. For long term contracts, see above.

## 2. TURNOVER

3.

4.

The turnover is attributable to the company's principal activity. An analysis of turnover by geographical market is given below:

	Year ended 31 March 2015 £'000	Year ended 31 March 2014 £'000
By geographical market		
UK Europe Americas Rest of World	38,132 4,118 235 2,553	38,675 3,659 189 2,531
	45,038	45,054
All turnover originated in the UK.		<del></del>
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		
	Year ended 31 March 2015 £'000	Year ended 31 March 2014 £'000
Profit on ordinary activities before taxation is stated after charging:	2 000	2 000
Fees payable to the company's auditor for the audit of the company's annual financial statements	38	38
Depreciation and other amounts written off owned tangible fixed assets	210	185
Amortisation of goodwill	293	292
Current year expenditure on research and development net of RDEC	007	7.00
Hire of plant and machinery – short term rentals	885 25	766 17
Hire of motor vehicles – rentals payable under operating leases	20	1,
Iting of land and buildings mouthly apply and a security 1	820	778
Hire of land and buildings – rentals payable under operating leases	446	348
Foreign exchange loss on translation of balances and realisation of assets and liabilities denominated in foreign currencies	20	54
REMUNERATION OF DIRECTORS		
	Year ended 31 March 2015 £'000	Year ended 31 March 2014 £'000
Directors' emoluments	297	434

The aggregate of the emoluments of the highest paid director was £182,335 (2014: £268,057). The highest paid director is a member of the Company's defined benefit scheme and had accrued entitlements of £41,000 per annum under the scheme at the end of the year. There is no accrued lump sum.

Retirement benefits are accruing for one director (2014: one director) under defined benefit schemes.

# 5. STAFF NUMBERS AND COSTS

6.

The average number of persons employed by the company (including directors) during the year, analysed by category, was as follows:

	Year ended 31 March 2015 Number	Year ended 31 March 2014 Number
Manufacturing and engineering Administration	176 95	177 92
	271	269
The aggregate payroll costs of these persons were as	Year ended 31 March 2015 £'000	Year ended 31 March 2014 £'000
follows:  Wages and salaries Social security costs Other pension costs - Defined benefit (note 21) Other pension costs - Defined contributions (note 21)	11,199 1,179 821 440	10,403 1,085 1,046 376
	13,639	12,910
INTEREST PAYABLE AND SIMILAR CHARGES		
	Year ended 31 March 2015 £'000	Year ended 31 March 2014 £'000
Interest payable to group undertakings	299	384

# 7. TAX ON PROFIT ON ORDINARY ACTIVITIES

## i) Analysis of charge in year

	Year ended 31 March 2015 £'000	Year ended 31 March 2014 £'000
UK corporation tax		
Group relief	(365)	(257)
Deferred R&D tax credit	14	14
Adjustment in respect of prior years	54	· (14)
Total current taxation	(297)	(257)
Deferred taxation:		
Origination and reversal of timing differences	(11)	(6)
Deferred R&D tax credit	(14)	(14)
Timing differences in respect of the Pension Scheme	550	538
Effect of rate change on opening balance	-	133
Effect of rate change on opening balance regarding pension		
deficit	-	185
Total deferred taxation	525	836
Total tax charge	228	579

## ii) Factors affecting the tax charge for the current and prior years

The current tax credit (2014: credit) for the year is higher than the standard rate of corporation tax in the UK of 21% (2014: 23%). The differences are explained below:

	Year ended 31 March 2015 £'000	Year ended 31 March 2014 £'000
Current tax reconciliation Profit on ordinary activities before taxation	607	1,212
Tax at 21% (2014: 23%) thereon:	128	279
Effects of:	·	
Expenses not deductible for tax purposes	73	74
Deferred R&D tax credit	14	14
Capital allowances for year in excess of depreciation  Amounts included in profit on ordinary activities before taxation	11	2
under FRS17	161	205
Tax relief on contributions paid in the year	(281)	(324)
Tax relief on contributions previously deferred	(457)	(501)
Other short term timing differences	-	8
Adjustment in respect of prior periods	54	(14)
Current tax credit for the year	(297)	(257)

## iii) Factors that may affect the future tax charge

The company has no unrelieved tax losses to carry forward. Deferred tax has not been provided in respect of gains realised that will be rolled over into the acquisition cost of replacement assets. This tax will become payable if the replacement assets are sold and further rollover relief is not obtained. The estimated tax which would become payable in these circumstances would be £5,800 (2014: £7,000).

# 8. INTANGIBLE FIXED ASSETS

	Goodwill £'000
Cost At beginning and end of year	7,228
Amortisation At 1 April 2014 Amortisation during the year	6,754
At 31 March 2015	7,047
Net book value At 31 March 2015	181
At 31 March 2014	474

Goodwill is amortised over the directors' estimate of its useful life, which is currently twenty years. The directors consider each acquisition separately for the purpose of determining the amortisation period of any goodwill that arises.

# 9. TANGIBLE FIXED ASSETS

	Short leasehold buildings £'000	Fixtures, fittings, plant, tools and vehicles £'000	Total £'000
Cost			
At 1 April 2014	436	4,078	4,514
Additions	4	124	128
Disposals	-	(33)	(33)
At 31 March 2015	440	4,169	4,609
Accumulated depreciation			
At 1 April 2014	413	. 3,388	3,801
Charge for the year/period	8	202	210
On disposals		(33)	(33)
At 31 March 2015	421	3,557	3,978
Net book value			
At 31 March 2015	19	612	631
At 31 March 2014	23	690	713

# 10. INVESTMENTS

Shares in
subsidiary
undertakings
£'000

Cost

At 31 March 2014 and 31 March 2015

1,815

Details of the investment in which the company's interest is more than 20% is as follows:				
	Country of incorporation	Principal activity	Class and percentage of shares held	
Subsidiary undertaking Coulstock and Place Engineering Company Limited	England	Electrical motor rewinding, component manufacture and cable preparation		
Balmsound Limited	England	Dormant company	Ordinary 100%	

In the year ending 31 March 2014 Coulstock and Place Engineering Company Limited reported a Profit of £182,000 and its aggregate capital and reserves stood at £1,704,000.

## 11. STOCKS

	31 March 2015 £'000	31 March 2014 £'000
Work in progress Finished goods and goods for resale	1,451 3,179	1,991 891
	4,630	2,882

There is no material difference between the company value of stocks and replacement cost.

# 12. DEBTORS

All amounts are due within one year.

31 March 2015 £'000	31 March 2014 £'000
7,266	7,780
3,650	4,216
1,002	1,140
185	96
351	257
62	472
723	685
13,239	14,646
	2015 £'000 7,266 3,650 1,002 185 351 62 723

# 12. DEBTORS (CONTINUED)

The movements on the deferred tax assets during the year are as follows:

•	Difference between accumulated depreciation and capital allowances £'000	Other timing differences, losses and other deductions £'000	Deferred R&D tax credit £'000	Total deferred tax asset (as above)	Deferred tax asset on pension deficit (see note 20) £'000	Total £'000
At 1 April 2014	5	453	14	472	2,739	3,211
Charge to the profit and loss account for the			•			
year	11	٠.	14	25	-	25
Charge Related to Final salary Scheme  Amounts included in	-	(435)	-	(435)	(115)	(550)
STRGL		pa	-		590	590
At 31 March 2015	16	18	28	62	3,214	3,276

The deferred tax asset has been recognised as the directors are of the opinion, based on recent and forecast trading, that there will be sufficient profits in the current and subsequent financial years to utilise the asset.

The Finance Act 2013, which was substantively enacted in July 2013, included provisions to reduce the main rate of UK corporation tax to 21% effective from 1 April 2014 and 20% with effect from 1 April 2015. Accordingly 20% has been applied when calculating deferred tax assets and liabilities as at 31 March 2015.

The Government has subsequently announced in the Summer Budget, on 8 July 2015, that the rates of corporation tax will be further reduced to 19% with effect from 1 April 2017 and 18% with effect from 1 April 2020. As the enabling legislation has not been substantively enacted these rates do not apply to the deferred tax position at 31 March 2015.

## 13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31 March 2015 £'000	31 March 2014 £'000
Bank overdraft (see note 19)	1,351	719
Payments on account for long term contracts .	374	181
Trade creditors	2,390	2,427
Amounts owed to group undertakings	1,673	1,648
Other creditors	791	2,175
Accruals and deferred income	4,757	4,045
	11,336	11,195

#### 14. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	31 March 2015 £'000	31 March 2014 £'000
Amounts owed to group undertakings – interest free loan Amounts owed to group undertakings – fixed rate loan	2,000	2,000 9,585
Amounts owed to group undertakings – variable interest rate loan	9,500	
	11,500	11,585

Amounts owed to group undertakings represents an interest free loan of £2,000,000 (2014: £2,000,000) from AAF McQuay UK Limited. The fixed rate interest bearing loan of £8,500,000 which was repayable over six years beginning in 2016 with interest at 4.25% was repaid on the 30 November 2014 by mutual agreement and replaced with a variable rate loan of £9,500,000 (2014: £1,085,000) with no fixed repayment date. AAF McQuay UK Ltd has confirmed that they will not seek repayment of this amount before 31 March 2016.

Neither loan has a fixed repayment date.

#### 15. PROVISION FOR LIABILITIES

	£'000
At 1 April 2014 Charged to the profit and loss account Utilised in the year	733 218 (261)
At 31 March 2015	690

The warranty provision reflects an estimate of future warranty costs, arising on current and prior year.

It is expected that the majority of this expenditure will be incurred in the next financial year and that all will be incurred within three years of the balance sheet date.

#### 16. CALLED-UP SHARE CAPITAL

		31 March	31 March
		2015	2014
		£'000	£'000
Allotted, called-up and fully paid			
8,000,100 ordinary shares of £1 each	•	8,000	8,000

#### 17. RESERVES

	Profit and loss account £'000
At 1 April 2014 Profit for the year	(21,905) 379
Actuarial loss recognised in the pension scheme Deferred tax arising on losses in the pension scheme	(2,948) 589
At 31 March 2015	(23,885)

Warranty

## 18. RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' DEFICIT

· · ·	31 March 2015 £'000	31 March 2014 £'000
Profit for the financial year Net movement in respect of FRS 17	(2,359)	633
Net increase to shareholders' deficit	(1,980)	659
Opening shareholder's deficit	(13,905)	(14,564)
Closing shareholder's deficit	(15,885)	(13,905)

#### 19. CONTINGENT LIABILITIES

At 31 March 2015 bank bonds, indemnities guarantees issued by Barclays Bank Plc on behalf of the company, amounting to £2,807,000 (2014: £7,756,000), were outstanding with recourse to the company. All the UK resident group companies are jointly and severally liable for all guarantees and all indebtedness to Barclays Bank Plc incurred by the UK Group via a cross guarantee. A list of UK group companies is disclosed in the financial statements of the UK parent company, AAF McQuay UK Limited. The total UK group liability to Barclays Bank Plc, at 31 March 2015, comprising contingent liabilities plus total overdrawn balances less positive account balances amounted to £13,779,000 (2014: £18,073,000).

On the 31 March 2015 Barclays Bank plc released its fixed and floating charge over the assets of the UK Group. A cross-guarantee for the offset overdraft facility remains in place. Daikin Industries Limited issued a letter of undertaking to Barclays Bank plc on that date regarding the overdraft and guarantee facilities.

# 20. COMMITMENTS

- (a) There were no capital commitments at the balance sheet date. (2014: none).
- (b) Annual commitments under non-cancellable operating leases are as follows:

31 March 2015		31 March 2014	
Land and	041	Land and	0.0
£'000	£'000	£'000	Other £'000
74	86	38	107
363	647	389	. 670
-	1		<u> </u>
437	734	427	777
	Land and buildings £'000	Land and buildings £'000       Other £'000         74       86         363       647         -       1	Land and buildings £'000         Other £'000         Land and buildings £'000           74         86         38           363         647         389           -         1         -

# 21. PENSION SCHEME

The company operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the company to the scheme and amounted to £439,628 (2014: £375,822).

Contributions amounting to £88,531 (2014: £88,475) are payable to the scheme and are included in creditors.

The company also operates a pension scheme providing benefits based on final pensionable pay. The latest full actuarial valuation was carried out at 1 January 2012 and was updated for FRS 17 purposes to 31 March 2015 by a qualified independent actuary.

The defined benefit scheme was closed to new members on 13 August 2004 and replaced with a defined contribution scheme on this date. The assets and liabilities of the scheme are held separately from those of the company, in an independently administered fund.

It has been agreed that an employer contribution rate of 19.6% of pensionable pay will apply in future years.

In addition to the above contribution rates the company is paying £657,691 (2014: £638,535) per annum as fixed contributions. The total contributions to the scheme by the company during the year were £1,339,000 (2014: £1,408,000). The total contributions for the year ended 31 March 2016 are forecast to be £1,291,000.

The major assumptions used in this valuation were:

,	31 March 2015	31 March 2014	31 March 2013	31 December 2011	31 December 2010
Rate of increase in salaries	3.0%	3.0%	3.0%	3.0%	3.0%
Rate of increase of pensions in payment and					
deferred pensions	3.2%	3.3%	3.3%	3.0%	3.5%
Discount rate applied to scheme liabilities	3.4%	4.5%	4.3%	4.7%	5.4%
Inflation assumption	3.1%	3.4%	3.4%	3.1%	3.6%
Post retirement mortality	120%	120%	120%	120%	120%
	S1PXA	S1PXA	S1PXA	S1PXA	S1PXA
	CMI 2014	CMI 2013	CMI 2011	CMI 2010	CMI 2009
	mortality	mortality	mortality	mortality	mortality -

The assumptions used by the actuary are chosen from a range of possible actuarial assumptions which, due to the timescale covered, may not necessarily be borne out in practice.

## 21. PENSION SCHEME (continued)

## **Scheme assets**

The fair value of the scheme's assets, which are not intended to be realised in the short term and may be subject to significant change before they are realised, and the present value of the scheme's liabilities, which are derived from cash flow projections over long periods and thus inherently uncertain, were:

Value at 31 March 2015 £'000	Value at 31 March 2014 £'000	Value at 31 March 2013 £'000	Value at 31 December 2011 £'000	Value at 31 December 2010 £'000
24,581	19,880	19,822	14,638	5,763
33,184	29,298	30,905	29,136	13,282
-	_		_	13,272
3,073	2,616	2,451	2,956	2,756
614	523	106	188	249
61,452	52,317	53,284	46,918	35,322
(77,520)	(66,011)	(67,842)	(60,834)	(53,439)
(16,068)	(13,694)	(14,558)	(13,916)	(18,117)
3,214	2,739	3,348	3,479	4,892
(12,854)	(10,955)	(11,210)	(10,437)	(13,225)
	31 March 2015 £'000  24,581 33,184  3,073 614  61,452  (77,520)  (16,068) 3,214	31 March 2015 2014 £'000 24,581 19,880 33,184 29,298 3,073 2,616 614 523 61,452 52,317 (77,520) (66,011) (16,068) 3,214 2,739	31 March 2015 2014 2013 2000 2015 2000 2014 2013 2000 2000 2000 2000 2000 2000 2000	31 March         31 March         31 March         31 March         31 March         2013         2011         2011         2011         2011         2000         2011         2000         2011         2000         2011         2000         2011         2011         2011         2011         2010         2011         2

The expected long term rate of return in the scheme at 31 March 2015 was 3.4% (2014: 5.75%). This is a weighted average of the assumed long term returns for the various asset classes. During the year the actual return of the plan's assets was £11,083,000 (2014: £596,000)

31 March 2015 £'000	31 March 2014 £'000
13,694	14,558
821	1,046
(1,339)	(1,408)
(56)	(155)
2,948	(347)
16,068	13,694
821	1,046
	2015 £'000 13,694 821 (1,339) (56) 2,948 ————————————————————————————————————

		Year ended 31 March 2015 £'000	Year ended 31 March 2014 £'000
21.	PENSION SCHEME (continued)		2 000
	Analysis of amounts included in other finance income		
	Expected return on pension scheme assets Interest on pension scheme liabilities	2,952 (2,896)	3,019 (2,864)
		56	155
	Analysis of amount recognised in statement of total recognised gains and losses:		
	Actual return less expected return on scheme assets	8,131	(2,423)
	Experience gains and losses arising on scheme liabilities	-	(12)
	Changes in assumptions underlying the present value of scheme liabilities	(11,079)	2,782
	Actuarial (losses)/ gains recognised in statement of total recognised gains and losses	(2,948)	347
	Movements in Fair Value of scheme assets were as follows:-	Year ended 31 March 2015 £'000	Year ended 31 March 2014 £'000
	At beginning of the year	52,317	53,284
	Expected return on scheme assets	2,952	3,019
	Contributions paid by employers	1,339	1,408
	Contributions paid by members	(2.200)	(2.075)
	Benefits paid Actuarial gain/(loss)	(3,290) 8,131	(2,975) (2,423)
	At end of the year	61,452	52,317

## 21. PENSION SCHEME (continued)

Movements in the present value of scheme liabilities were as follows:-	Year ended 31 March 2015 £'000	Year ended 31 March 2014 £'000
At beginning of the year	66,011	67,842
Current service cost	821	1,046
Interest cost	2,896	2,864
Contributions paid by members	3	4
Benefits paid	(3,290)	(2,975)
Actuarial loss – experience	-	12
Actuarial loss/(gain) – assumptions	11,079	(2,782)
At end of the year	77,520	66,011

The cumulative amount of actuarial gains and losses recognised in the statement of total recognised gains and losses since the adoption of FRS 17 is £12,868,000 (2014: £9,920,000).

History of experience gains and losses	3 March 2015 £'000	31 March 2014 £'000	31 March 2013 £'000	31 December 2011 £'000	31 December 2010 £'000
Difference between the expected and actual return of scheme assets:	8,131	(2,423)	4,464	1,492	2,466
Percentage of year end scheme assets	13.2%	4.6%	8.4%	3.2%	7.0%
Experience gains and losses on scheme liabilities Percentage of year end present value of scheme	~	(12)	(685)		-
liabilities	0%	0%	1%	0%	0.0%
Total amount recognised in statement of total recognised gains and losses:  Percentage of year end present value of scheme	2,948	(347)	(1,123)	(4,794)	545
liabilities	3.8%	0.5%	0.6%	7.9%	1.0%

# 22. RELATED PARTY DISCLOSURES

As the company is a wholly owned subsidiary of Daikin Industries Limited, the company has taken advantage of the exemption contained in FRS 8, Related Party Disclosures, and has therefore not disclosed transactions or balances with entities which form part of the group (or investees of the group qualifying as related parties). The consolidated financial statements of Daikin Industries Limited, within which this company is included, can be obtained from the address given in note 24.

# 23. DERIVATIVES NOT INCLUDED AT FAIR VALUE

The company has derivatives which are not included at fair value in the financial statements:

	Currency Amount 31 March 2015 6'000	Deal Value 31 March 2015 £'000	Fair Value 31 March 2015 £'000	Currency Amount 31 March 2014 €'000	Deal Value 31 March 2014 £'000	Fair Value 31 March 2014 £'000
Forward foreign exchange contracts Company buys, Bank sells – EUR				1,133	933	937

The company uses the derivatives to hedge its exposures to changes in foreign currency exchange rates. The fair values are based on market values of equivalent instruments at the balance sheet date.

## 24. PARENT COMPANIES AND ULTIMATE CONTROLLING PARTY

The company's immediate parent undertaking and controlling party is AAF McQuay UK Limited, incorporated in England. The ultimate parent undertaking and controlling party is Daikin Industries Limited, incorporated in Japan.

The largest and smallest group in which the results of the company are consolidated is that headed by Daikin Industries Ltd. The consolidated financial statements of this group are available to the public and may be obtained from Daikin Industries Limited, Umeda Centre Bldg, 2-4-12 Nakazaki Nishi, Kita-Ku, Osaka 530-8323, Japan.